

Message Text

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PAGE 01 STATE 125670

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ORIGIN AGR-20

INFO OCT-01 ARA-10 ISO-00 EB-05 COME-00 RSC-01 /037 R

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DRAFTED BY:AGR/FAS/FMD/F&T:HLKOELLER

APPROVED BY:ARA/APU:FVORTIZ

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FM SECSTATE WASHDC

TO AMEMBASSY MONTEVIDEO

INFO AMEMBASSY BUENOS AIRES

UNCLAS STATE 125670

E.O. 11652 N/A

TAGS:EAGR UY

SUBJECT:ALFALFA SEED QUOTATIONS

REF:BUENOS AIRES 3968 TOFAS 71

FOR AGRICULTURAL ATTACHE

1. ONLY FIRM WE AWARE THAT COULD PROVIDE ONE MT OLD-CROP SEED FOR PROMPT SHIPMENT OF EACH OF THREE VARIETIES (WASHOE, LEHONTA AND EUREKA) IS SECURITY SEED CO., SAN JOAQUIN, CALIFORNIA (TELEX 355-344). THEY REPORT PRICE THOSE THREE VARIETIES IN ONE-TON LOTS BETWEEN \$1.85 AND \$2.00 PER POUND C.I.F. MONTEVIDEO; ANY INCREASES IN FREIGHT CHARGES DUE INCREASED BUNKER CHARGES, PORT CONGESTION CHARGES, ETC. FOR BUYER'S ACCOUNT. AGRICULTURE MINISTRY SHOULD REQUEST PRECISE QUOTATION DIRECT FROM EXPORTING FIRM. SEED FROM NEW CROP SEPTEMBER EXPECTED BE AT ABOUT SAME PRICE, MAYBE HIGHER.

2. FERRY MORSE SEED CO., P.O. BOX 100, MOUNTAIN VIEW, CALIF. 94042 COULD SUPPLY ONE MT EACH OF LEHONTAN AND WASHOE VARIETIES FOR UNCLASSIFIED

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PAGE 02 STATE 125670

ABOUT \$1.80 TO\$2.00 PER LB. C.I.F. ONTEVIDEO. (EUREKA IS

PROPRIETARY BRAND OF SECURITY SEED CO.) MINISTRY SHOULD CONTACT FIRM FOR
OR PRECISE
QUOTATION.

3. IF MINISTRY DESIRES TEST THESE VARIETIES IN URUGUAY BECAUSE
THEY HAVE DONE WELL IN ARGENTINA, KNOWLEDGEABLE TRADE SOURCE
SUGGESTS SOME OTHER CALIFORNIA VARIETIES MIGHT DO BETTER.
UNDERSTAND THAT MAIN ARGENTINE ALFALFA PRODUCING AREA SOMEWHAT
SOUTH OF BUENOS AIRES. SOURCE DOUBTS THAT REQUESTED VARIETIES
WOULD DO AS WELL NORTH OF BUENOS AIRES AS HAYDEN, EL UNICO,
MOAPA, AND MESA SIRSA, VARIETIES WHICH BETTER ADAPTED TO SEMI-
TROPICAL AREAS. IN CASE MINISTRY WOULD WANT TO TEST LATTER
VARIETIES ALSO, SEED WILL BE AVAILABLE ONLY FROM NEW CROP
AROUND LATE AUGUST/EARLY SEPTEMBER. PRICE EXPECTED TO BE ABOUT
1.20 PER POUND FAS U.S. PORT FOR THOSE VARIETIES EXCEPT MESA
SIRSA (NEW VARIETY RESISTANT TO ROOT ROT) WHICH ABOUT \$1.65.
SEED THESE VARIETIES PROBABLY WILL BE AVAILABLE FROM ABOVE
FIRMS OR FROM DESERT SEED CO., INC., P.O. BOX 181, EL CENTRO,
CALIF. 92244 WHICH SUPPLIED THESE PRICE ESTIMATES.

4. DUE CURRENT EXTREMELY TIGHT ALFALFA SEED SUPPLY SITUATION
ONLY ABOVE FIRMS MENTIONED SINCE THEY HAVE SUPPLY POSSIBILITIES,
BUT NO DISCRIMINATION INTENDED NOR GUARANTEE FINANCIAL
RESPONSIBILITY IMPLIED. IF MINISTRY WISHES REQUEST OFFERS FOR
NEW CROP SEED THIS FALL, USDA WOULD BE GLAD SUPPLY MORE COMPLETE
LIST FIRMS WHICH COULD SUPPLY SEED. SISCO

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